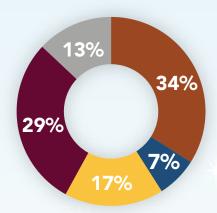
COMMERCIAL REAL ESTATE MARKET FACTS

2017 COMMERCIAL REAL ESTATE MARKET COMPOSITION



TRANSACTIONS

\$336 billion commercial real estate sold in the first nine months of 2017

23% decrease year-over-year in transaction volume for all property types

10% average transaction-based cap rate for all commercial property types



RETAIL

OFFICE



I



INDUSTRIAL



HOTEL



APARTMENT

TOP COMMERCIAL REAL ESTATE MARKETS

MANHATTAN

SAN FRANCISCO

DALLAS

CHICAGO

LOS ANGELES

WASHINGTON, D.C.

BOSTON

ATLANTA

PRICE PER SQUARE FOOT/UNIT YOY



8%

price increase for apartments



20.2%

price decrease for retail space



1.5%

price decrease for Central Business District office space



10.5%

price increase for suburban



9%

price increase for industrial space

Data pulled from Expectations and Market Realities in Real Estate 2018 - Stability in a Risk Environment Published by Deloitte. | National Association of REALTORS® | Situs RERCTM



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